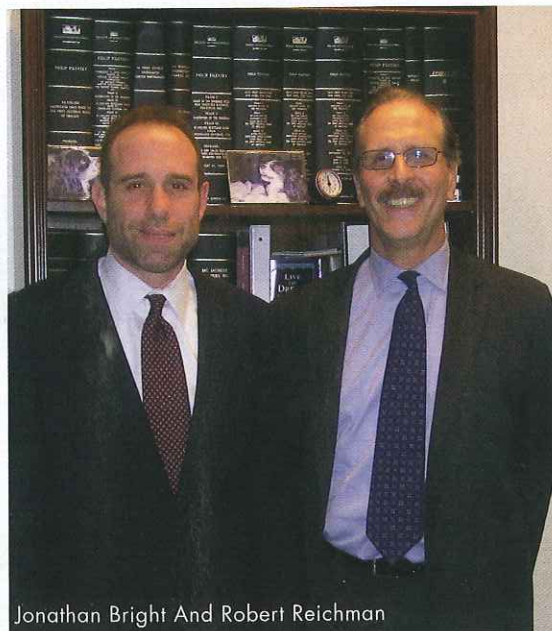


# A Hidden Player In The World Of Real Estate Attorneys



Jonathan Bright And Robert Reichman

Sometimes surprising finds can be discovered in unexpected places. Wilk Auslander LLP (formerly known as Siller Wilk LLP) is a mid-sized, full-service law firm in Manhattan, comprising 42 lawyers. A small (by New York standards) firm is not necessarily the place where one would expect to find one of the fastest growing and most sophisticated real estate groups in New York City, but Wilk Auslander's real estate group is rapidly expanding and boasts the crème de la crème of experts in the field of real estate law.

Comprising 14 lawyers, who service many well-known participants in the real estate world as well as name-brand corporate office and retail space users, the group provides a full range of expertise in the major areas of the real estate industry, including leasing, acquisitions, dispositions, financings and development. With the assistance of its real estate litigation group and bankruptcy department, Wilk Auslander has also been involved in a number of real estate workouts these last two years.

The training and pedigree that Wilk Auslander's attorneys bring to their real estate practice is unique. Virtually all of the partners at Wilk Auslander have come from major law firms in New York City and have obtained their training and gained experience handling the sophisticated matters for which large firms are known. With such training and background, Wilk Auslander is able to offer its clients the ability to handle very sophisticated matters in all areas of the real estate business.

The firm is continuing to grow its real estate practice. On the leasing front, the firm represents both landlords and tenants in all areas of leasing, including landlords of trophy and Class-A office buildings, industrial properties, hotels, shopping centers throughout the United States as well as major institutional office and retail tenants. For example, the real estate group represents The Nielsen Company, Nielsen Media Research, and Heineken USA, Inc. on many leasing projects in the New York area as well as in other cities in the United States.

As representative clients, the firm's real estate group has represented Sumitomo Corporation of America in the sale, purchase, and

financing of trophy office buildings around the country, RCG Longview in sophisticated joint venture and mezzanine lending transactions, First Republic Bank and Patriot National Bank in all types of lending matters, and Cassidy Turley and its clients on various leasing and real estate brokerage matters. Wilk Auslander also represents the owners and major tenants of large shopping centers around the country.

"Our real estate practice is built on hands-on industry knowledge and our dedication to providing exceptional service to our clients," said Robert Reichman, who co-chairs Wilk Auslander's real estate group along with Jeffrey Samuels. "We have attracted an exceptionally talented team and established a solid reputation."

The firm has also expanded its acquisition and financing practice into a new area and has developed a unique subspecialty in the skilled nursing home industry. Wilk Auslander recently represented Millennium Management, LLC, a large Miami-based owner and manager of skilled nursing facilities, in the acquisition of a large portfolio of nursing homes, comprising 19 facilities located throughout Florida and containing 2,088 beds, and the subsequent refinancing of most of the portfolio in the largest HUD-financed nursing home loan transaction since 2005 and the largest HUD financing of skilled nursing facilities since the adoption of the new HUD LEAN program.

In these challenging times for the real estate industry, after the economic downturn in the fall of 2008, the Wilk Auslander real estate group is well positioned and prepared to help clients navigate the end of the workout cycle and, hopefully soon, the beginning of strong resurgence in the real estate industry, with both more reasonable fees and excellent service.

*Robert Reichman and Jeffrey Samuels*  
Co-Chairs, Real Estate Group  
Wilk Auslander LLP  
Tel: 212-421-2233  
*reichman@wilkauslander.com and jsamuels@wilkauslander.com*  
*www.wilkauslander.com*