

LATIN LAWYER DEAL OF THE YEAR AWARDS ANNOUNCED

Wednesday, 20th March 2013

Latin Lawyer announced the winners of its Deal of the Year Awards last night at its annual charity dinner held in São Paulo and attended by more than 230 guests.



The winning deals are:

- **M&A – LAN TAM airline merger**
- **Private equity – Linzor and Tiendas Efe's acquisition of Total Artefactos**
- **Disputes – Pampa Energía and CIESA litigation**
- **Restructuring – Celpa restructuring**
- **Corporate Finance – ColTel bridge loan and bond placement**
- **Outbound investment – Cervecería Costa Rica's acquisition of North American Breweries**
- **Project finance – Braskem Idesa petrochemical financing**
- **Regulatory – Bid for São Paulo's Guarulhos airport**

The profits from last night - Latin Lawyer's biggest awards ceremony to date - will go to three pro bono clearinghouses: Comisión Pro Bono Argentina, Instituto Pro Bono Brasil and Fundación Pro Bono Colombia. They will also benefit from a donation made by Maples and Calder, which supported last night's event.

Latin Lawyer's Pro Bono Lawyer of the Year Award went to Paula Samper, of Colombia's Gómez-Pinzón Zuleta Abogados, who spoke on behalf of the charities and urged law firm partners to lead by example in the practice of pro bono.

Latin Lawyer presented several other awards to individual lawyers, including two Lifetime Achievement Awards. Samuel García-Cuéllar of Mexico's Creel, García-Cuéllar, Aiza y Enriquez SC was presented an award on behalf of his contribution to the Mexican legal community by Thomas Heather of Heather & Heather. Our second winner, Altamiro Boscoli of Brazil's Demarest e Almeida Advogados, received his award from José Roberto Opice of Machado, Meyer, Sendacz e Opice Advogados, a winner from last year.

The Law Firm Leader of the Year Award was handed to Andrés Ochoa-Bünsow of Baker & McKenzie (Mexico), while Richard Aldrich and Paul Schnell of Skadden, Arps, Slate, Meagher & Flom LLP were presented with the International Lawyer of the Year Award.

Latin Lawyer congratulates all the lawyers whose hard work brought these winning deals to successful completion. Full deal teams are listed below.

M&A winner

LAN TAM airline merger

Counsel to LAN

General counsel Cristián Toro and Juan Carlos Mencio, Claro y Cía in Chile, Sullivan & Cromwell LLP in the US, and Pinheiro Neto Advogados in Brazil

Counsel to TAM

General counsel Luiz Claudio Aguiar, Turci Advogados, Machado, Meyer, Sendacz e Opice Advogados and Barbosa Müssnich & Aragão (for antitrust advice) in Brazil, Clifford Chance LLP in the US, and Cariola, Díez, Pérez-Cotapos & Cía Ltda in Chile

Private equity winner

Linzor and Tiendas Efe's acquisition of Total Artefactos

Counsel to Tiendas Efe, Linzor Capital Partners, Grupo Wiese and PQ Investments

Hernández & Cía Abogados and Rebaza, Alcázar & De Las Casas Abogados Financieros in Peru, Hogan Lovells LLP in the US and Noguera, Larraín & Dulanto in Chile

Counsels to Total Artefactos

Muñiz Ramírez Pérez-Taiman & Olaya in Peru and Skadden, Arps, Slate, Meagher & Flom LLP in the US

Disputes winner

Pampa Energía and CIESA litigation

Counsel to CIESA

Petrobras in-house counsel Daniel Casal and Claudio Vazquez, CIESA in-house counsel Nicolás Mordegliá and Adrian Hubert, Marval, O'Farrell & Mairal and Estudio Alegria, Buey Fernandez, Fissore & Montemerlo in Argentina, and Wilk Auslander LLP in the US

Counsel to AEI and Pampa Energía

Salaverri, Delatorre, Burgio & Wetzler Malbran* in Argentina and Skadden Arps, Slate Meagher and Flom LLP in the US

*At the time at Errecondo, Salaverri, Dellatorre, Gonzalez & Burgio

Counsel to the Royal Bank of Scotland

In-house counsel Luciana Calia and Marval, O'Farrell & Mairal in Argentina

Restructuring winner

Celpa restructuring

Counsel to Celpa

Felsberg, Pedretti e Mannrich Advogados and Lilla, Huck, Otranto, Camargo Advogados in Brazil

Counsel to Equatorial Energia

Shearman & Sterling LLP* in the US and Mattos Filho, Veiga Filho, Marrey Jr e Quiroga Advogados in Brazil

*One partner of the Shearman & Sterling deal team has since moved to Skadden, Arps, Slate, Meagher & Flom LLP

Counsel to the ad hoc committee of bondholders

Bingham McCutchen LLP in the US and Pinheiro Neto Advogados in Brazil

Counsel to Petrobrás Distribuidora

Machado, Meyer, Sendacz e Opice Advogados

Counsel to the Inter-American Development Bank

Machado, Meyer, Sendacz e Opice Advogados and Pinheiro Neto Advogados in Brazil

Counsel to Bank of New York Mellon

Chadbourne & Parke LLP in the US and Veirano Advogados in Brazil

Counsel to Bank of America Merrill Lynch

TozziniFreire Advogados in Brazil

Corporate finance winner

ColTel bridge loan and bond placement

Counsel to ColTel

General counsel Martha Elena Ruiz, White & Case LLP in the US and Brigard & Urrutia Abogados in Colombia

Counsel to the lenders (HSBC, JP Morgan Chase and CorpBanca), administrative agent (HSBC) and initial purchasers (Credit Suisse Securities, HSBC Securities, JPMorgan Securities, BBVA and CorpBanca)

Davis Polk & Wardwell LLP in the US and Cárdenas & Cárdenas in Colombia

Outbound investment winner

Cervecería Costa Rica's acquisition of North American Breweries

Counsel to Cervecería Costa Rica

General counsel Mariel Picado and senior attorney Fabian Fernandez, Lara López Matamoros Rodriguez & Tinoco in Costa Rica, and Proskauer Rose LLP in the US

Counsel to North American Breweries

Jenner & Block LLP in the US

Counsel to KPS Capital Partners

Paul, Weiss, Rifkind, Wharton & Garrison LLP in the US

Project finance winner

Braskem Idesa petrochemical financing

Counsel to Braskem Idesa

In-house counsel to Braskem Mauricio Ferro, Gustavo Valverde, Nick Sprague and Rodrigo Santos, in-house counsel to Braskem Idesa Juan Ruenes, White & Case LLP in the US and White & Case SC* in Mexico

*One partner has since joined Haynes and Boone SC

Counsel to the lenders

Bancomext in-house counsel Norma del Carmen Araiza, BNDES in-house counsel Luciana Tito, EDC in-house counsel Monique Lacasse, IFC in-house counsel Alejandro Vargas, IADB in-house counsel Leif Weizman, Nafin in-house counsel Gabriel Fernández de la Concha, SACE in-house counsel Giovanni Lo Faso, Allen & Overy LLP in the US and Galicia Abogados in Mexico

Special counsel to BNDES

Cleary Gottlieb Steen & Hamilton LLP

Counsel to Deutsche Bank Trust Company Americas and to the hedging banks

Allen & Overy LLP

Counsel to Construtora Norberto Odebrecht, Odebrecht Industrial Engineering, Technip Italy and Ica Fluor

Davis Polk & Wardwell LLP

Regulatory winner

Bid for São Paulo's Guarulhos airport

Counsel to Investimentos e Participações em Infra-Estrutura

In-house counsel Rosalia Camello, Daniel Lyra and Juliana Oliveira, Ulhôa Canto, Rezende e Guerra - Advogados and Cascione, Pulino, Boulos and Santos in Brazil

Counsel to Airports Company of South Africa

In-house counsel – Bonginkosi Mfusi and Lefosse Advogados in Brazil